

## Introducing: Silverline Real Estate

This is a promotional communication and not an offer or call for investment.

Only a qualified investor within the meaning of Section 272 of Act No. 240/2013 of the Civil Code, may become an investor. Before making any final investment decision, please read the fund's Articles of Association (fund's statute) and Key Information Document (KID), which are available in Czech at www.amista.cz (in some cases available only after logging into client access).

Investments in investment instruments are risky and may result in losses under unfavorable circumstances. Value of investment instruments changes over time and historical results are not an indication or guarantee of future results. Returns and yields on investments are not guaranteed. Return for an investor in foreign currency may increase or decrease due to fluctuations in currency exchange rates. Specific risks and details thereof, as well as details of investor rights, can be found in the fund's Articles of Association (fund's statute), KID, or fund's articles of incorporation (fund's regulations).

Toto je propagační sdělení, nejedná se o nabídku ani výzvu k upisování.

Investorem se může stát pouze kvalifikovaný investor ve smyslu § 272 zákona č. 240/2013 Sb. Než provedete jakékoli konečné investiční rozhodnutí, přečtěte si, prosím, statut a sdělení klíčových informací fondu (KID), které jsou (v některých případech pouze po přihlášení do klientského vstupu) v českém jazyce k dispozici na www.amista.cz.

Investice do investičních nástrojů jsou rizikové, při nepříznivých okolnostech mohou být i ztrátové. Hodnota investičních nástrojů se v čase mění a historické výsledky nejsou indikací ani zárukou výsledků budoucích. Návratnost ani výnos investované částky nejsou zaručeny. Výnos pro investora v cizí měně se může zvýšit nebo snížit v důsledku kolísání měnových kurzů. Konkrétní rizika a podrobnosti o nich, jakož i podrobnosti o právech investora lze v českém jazyce nalézt ve statutu a KID fondu, případně ve stanovách fondu.





Silverline Real Estate is an international investment fund that runs residential real estate development projects in-house

Our fund strives to identify opportunities that deliver maximum returns to investors while creating positive value for broader society

Silverline Real Estate is a fully regulated fund ("SICAV" legal form) focused on residential development. We target and deliver double-digit returns.

#### Three founders and managers



High return since fund foundation

10 % p.a.<sup>1</sup>

Investments solely into fully-owned projects



Strong protection mechanism for investors

Redistribution of profit generated from founders' capital to investors in case target return is

#### Development activities since 2015



#### High capital engagement of founders

CZK 75 mn (EUR ~3 mn)<sup>3</sup>

### Regionally diversified portfolio



#### **Renowned partners**







#### Our activities in residential development stretch back to 2015. Since then, we have completed lower tens of projects of continuously growing size.

#### 2015-2016

Renovations of individual apartments





Conversions and renovations of tranches of apartments, e.g. 8 apartments from a former hotel)





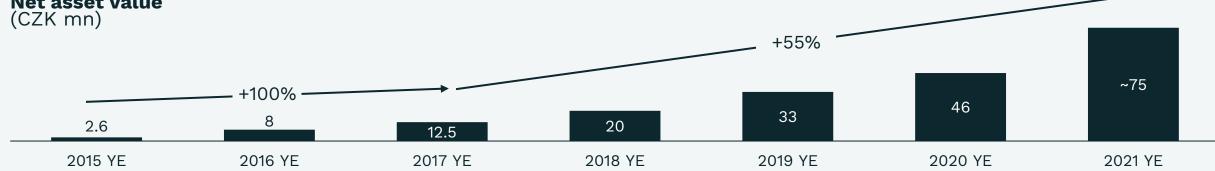
2020 →

Fully-fledged greenfield and brownfield residential development





Net asset value





## Currently, we focus on two strategic segments, first of which being greenfield development of tranches of villas in proximity to large and growing cities...

#### Project portfolio (1/2): Greenfield development of tranches of houses

















#### VILLAS VYSOKÝ ÚJEZD (PRAGUE AREA)

Development of building plots and two luxury & energy-efficient villas in immediate proximity to most prominent golf course in the Czech Republic and good proximity to Prague (~20 min drive).

PLANNED COMPLETION

GROSS DEVELOPMENT VALUE

2023

~70 mn CZK

#### **VILLAS STRUHAŘOV (PRAGUE AREA)**

Development of building plots and eight energy-efficient villas in solid proximity to Prague (~25 min drive).

PLANNED COMPLETION

GROSS DEVELOPMENT VALUE

2024

~145 mn CZK



Source: Silverline Real Estate

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## Second strategic segment is complete renovation and significant extension of apartment houses in very downtowns of selected regional capitals.

#### Project portfolio (2/2): Renovation and expansion of apartment houses

















#### **APARTMENT HOUSE OSTRAVA**

Conversion of a semi-functional house to sole residential usage, with complete renovation and addition of a new floor. Result will be 18 apartments and 2 retail spaces.

PLANNED COMPLETION

GROSS DEVELOPMENT VALUE

2024

~85 mn CZK

#### **APARTMENT HOUSE PILSEN**

Complete renovation of an apartment house in heart of Pilsen city. Addition of two new floors which will extend number of units from 12 to 22.

PLANNED COMPLETION

GROSS DEVELOPMENT VALUE

2024

~150 mn CZK



Source: Silverline Real Estate

## Both fund and development projects are managed by three founders on day-to-day basis.



Dan sets firm strategy, develops relations with partners and oversees internal processes.

Prior to establishment of the fund, Dan was a management consultant with focus on Private Equity and Financial Services.

Also, Dan was an entrepreneur in residential development.



Martin manages development projects, namely segment of villa tranches. Martin also heads all Marketing activities.

Prior to establishment of the fund, Martin was a management consultant focused on Private Equity, Energy and Telecommunications.



Vojtěch manages development projects, namely segment of apartment houses. Vojtěch also run Finance & Accounting of the fund.

Vojtěch's background lies in Venture Capital and Management Consulting, also with focus on Private Equity sector.



Source: Silverline Real Estate

Silverline Real Estate is overseen and co-operates with reputable entities in the Czech market.

#### Selection of entities in our ecosystem











Manager and administrator







## We are also an expert group that publishes already well-recognized market studies and contributes to leading Real Estate conferences.

#### Selected studies













Silverline studies are regularly cited in the media:

HOSPODÁŘSKÉ NOVINY



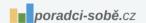




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**CZECHCRUNCH** 

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Silverline experts are often invited as speakers to key real estate conferences:









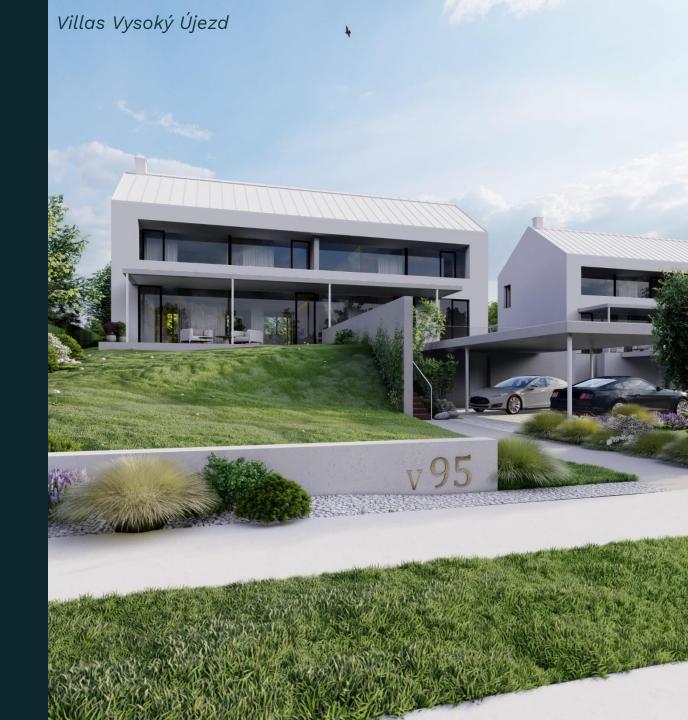
#### **INVESTMENT TERMS**

Legal form	Qualified Investor Fund (legal form "SICAV")
Minimum investment	1,000,000 CZK
Investment horizon	5 years
Stock class A	Preferred return 10 % p.a., already net of management fee <sup>1</sup>
Stock class B	Preferred return 7 % p.a. + 50 % from performance beyond 7% p.a., already net of management fee <sup>1</sup>
Entry fee	0-5 % from investment <sup>2</sup>
Exit fee3	Year 1 – 30 %, Year 2 – 15 %, Year 3 – 10 %, After 36 months – 0 %
Management fee	1.6 % <sup>4</sup>
Entry and appraisal frequency:	Quarterly
Public trading	No

<sup>1.</sup> Preferred return acts as protection of investors; founders are remunerated only after the stated return for investors is achieved; 2. 0 % if investment is made directly via founders; up to 5% if investment is made via intermediaries; 3. Calculated from up-to-date value of the investment stock; 4. Management fee 1,6 % p.a. is as per fund statute subtracted from gross yield of the fund and thus is not relevant for the preferred return for the investor (i.e. preferred returns of 10% p.a. or 7% p.a. are already netted of the management fee) Source: Silverline Real Estate

# WHY RESIDENTIAL DEVELOPMENT IN THE CZECH MARKET?

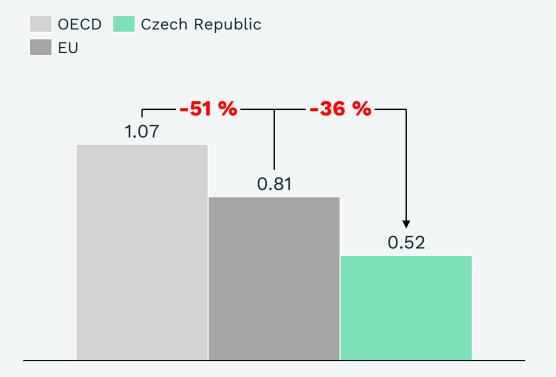
"In the Czech market, residential development will be a very attractive business segment at least until 2030, due to its huge accumulated deficit of supply over 2010-2021"



## Due to very low historical and current intensity of residential development, it has become an attractive business segment and will remain so at least until 2030.

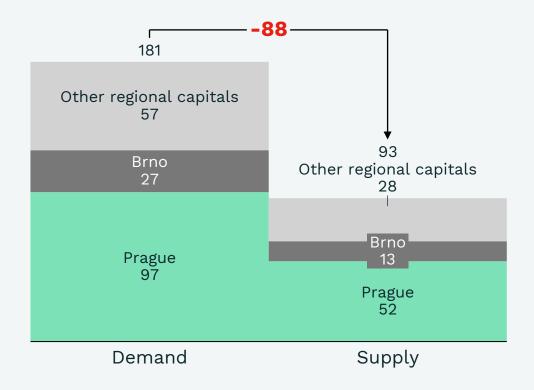
#### Residential development intensity

Share of newly constructed units on total housing stock example of 2021<sup>1</sup> (%)



#### Demand and supply, new apartments

Number of demanded and supplied newly constructed apartments in regional capitals of Czech Republic 2012-21 (ths.)





## WHAT HAS BEEN OUR PERFOMRNACE SO FAR?

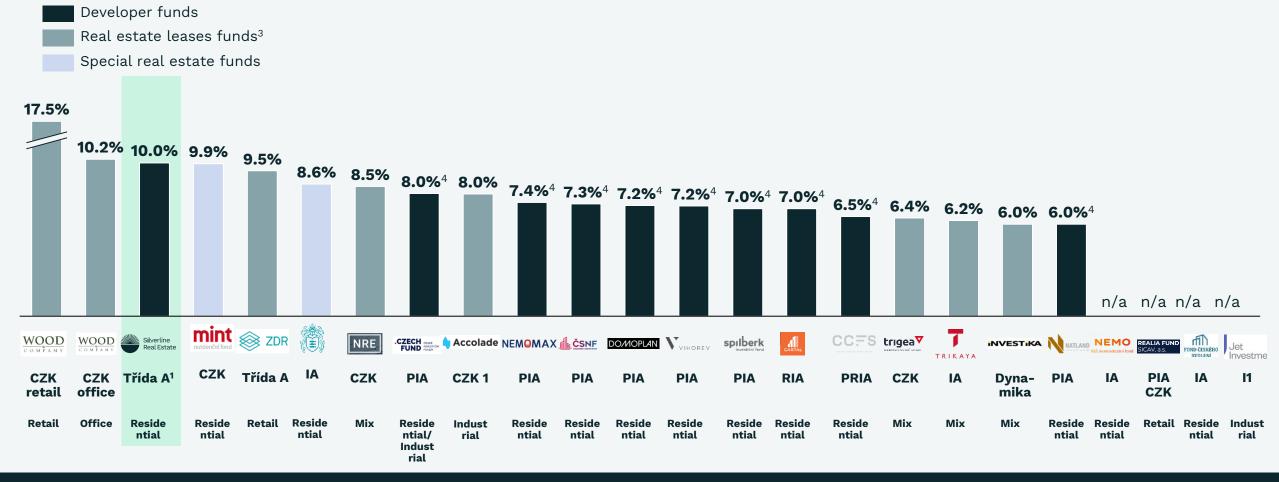
"Since fund foundation, we delivered to our investors net return of 10% p.a.. We only enter projects with exceptional margins; investment decisions are based on rigorous analyses and our thesis is always aligned with all project stakeholders upfront."

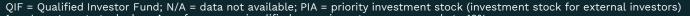


## Of the Real Estate focused QIFs in the Czech Republic, Silverline Real Estate has reached one of highest returns<sup>2</sup>.

Investment stock performance of Czech QIFs focused on Real Estate, Q1-Q4 2022

As of 03.03.2023





<sup>1.</sup> Investment stock class A performance, simplified – precise return corresponds to 10% p.a.

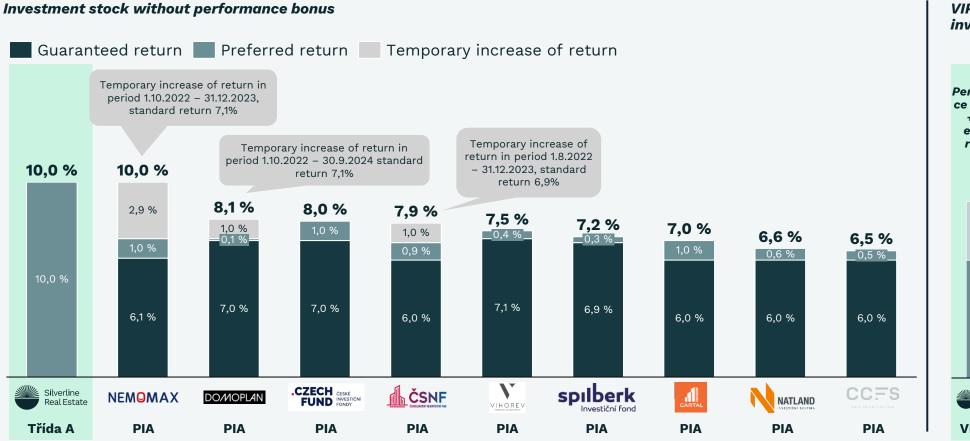
Silverline

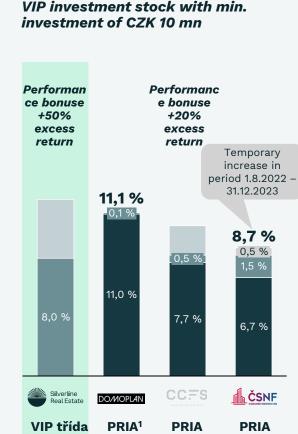
Real Estate

<sup>2.</sup> Benchmarking only for stock class in CZK; Benchmark of only standard stock class (i.e. excludes VIP stock classes)

## Of the Czech QIFs focused on residential real estate development, Silverline offers and delivers highest return in the market.

Expected returns of Czech residential real estate development QIFs, 2023, %







## Do not hesitate to reach out in case of any questions:



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